

# Mutual Growth

MINNESOTA COOP EXPANDS TWO SITES TO HANDLE INCREASED PRODUCER VOLUMES



Two West Central Ag Services elevators were upgraded in 2017. At top, the branch elevator at Beltrami, MN, now with 3 million bushels of storage. Below, the headquarters elevator at Ulen, MN, now with 7.7 million bushels. Photos by Ed Zdrojewski.

## West Central Ag Services Ulen, MN • 218-596-8821

**Founded:** 2003  
**Storage capacity:** 20 million bushels at four locations  
**Annual volume:** 60 million bushels  
**Annual revenues:** \$500 million  
**Number of members:** 1,580  
**Number of employees:** XX  
**Crops handled:** Hard red spring wheat, corn, soybeans  
**Services:** Grain handling and merchandising, agronomy, financial services

### Key personnel at Ulen:

- Jess McCullom, CEO
- Randy Zimmeman, merchandiser
- Mike Jirik, merchandiser

- Jerome Sigjurd, merchandiser
- Jenny Harpel, grain accounting
- Cindy Blakeway, grain accounting
- Josh Gravidahl, operations foreman

### Key personnel at Beltrami:

- Brian Mueller, grain manager
- Tim Petrie, merchandiser
- Sara Awinder, grain accounting
- Amanda Fortier, grain accounting
- James Gunnison, operations
- Lucas Solie, operations
- Ron Sannes, operations

### Supplier List

- Aeration fans**.... Brock Grain Systems, AIRLANCO  
**Bin sweeps** ..... Springland Mfg.  
**Bucket elevators**.... GSI, InterSystems  
**Catwalks** ..... Warrior Mfg. LLC, GSI

- Contractor** ..... Walt Johnson Construction Inc.  
**Conveyors (belt)**... Hi Roller Conveyors  
**Conveyors (drag)** ..... GSI  
**Distributors** ..... Schlagel Inc.  
**Elevator buckets** ..... Maxi-Lift, Inc.  
**Engineering** ..... VAA LLC  
**Excavation**.... Tradesmen Construction Inc., Greystone Construction Inc., Hanson Silo Inc.  
**Level indicators**..... *to be determined*  
**Millwright**..... Walt Johnson Construction Inc.  
**Scale automation system**..... CompuWeigh Corp.  
**Steel storage** ..... Brock Grain Systems  
**Temporary storage**.. Warrior Mfg. LLC  
**Tower support system**.. Warrior Mfg. LLC, GSI  
**Truck scales**.. Rice Lake Weighing Systems



*Two new Brock 800,000-bushel tanks and two 20,000-bph receiving legs at the Beltrami elevator.*

Sometimes adding grain storage and handling equipment at a cooperative's grain elevators is just a matter of gratitude.

"The farmers have supported us over the years," says Brian Mueller, grain manager for West Central Ag Services' branch elevator in Beltrami, MN (218-926-5522). "Their farms have been growing; we're growing to continue to be able to meet their needs."

According to Mueller, who came to West Central six years ago from a CHS elevator in Hannaford, ND, that growth involved \$35 million worth of new construction at the cooperative's headquarters elevator in Ulen, MN and the branch in Beltrami.

At Ulen, the work included 2 million bushels worth of new upright steel storage, a 60,000-bph pit and leg for both receiving and loadout, and the construction of a 3-million-bushel flat storage building directly over an existing temporary storage pile.

At Beltrami, 2017 construction included 1.6 million bushels of upright steel storage for wheat, a pair of 20,000-bph pits and legs, and a 2.6-million-bushel temporary storage pile for corn.

West Central took bids and hired Walt Johnson Construction, Alexandria, MN (320-763-9005), as general contractor and millwright for the bulk of the work at both locations.

"We've used Walt Johnson for three expansions at Beltrami, as well as projects in Ulen including a new fertilizer plant," says Mueller. "We've grown our trust in them over time."

Other major players at the two locations:

- VAA LLC, Plymouth, MN (763-559-9100), performed structural engineering.

- Greystone Construction Co., Shakopee, MN (952-496-2227), was the contractor on the flat storage building in Ulen.

- Hanson Silo Co. LP, Lake Lillian, MN (320-664-4171), constructed the temporary storage system in Beltrami and did some work on the Ulen flat storage.



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Approximately 2 million bushels of new upright steel storage plus 60,000-bph leg and enclosed belt conveyors at Ulen, MN.

- The Tradesmen Construction Inc., Alexandria, MN (320) 762-1143, performed site preparation work.

- Central Minnesota Masonry Inc., Alexandria (320-763-4084), poured concrete foundations.

Construction began in April 2017. Work was completed the following February in Beltrami and March in Ulen.



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### Beltrami, MN

New upright storage at the Beltrami branch consists of a pair of 800,000-bushel Brock corrugated steel tanks. These tanks stand 101-1/2 feet tall at the eaves and 129 feet tall at the peaks.

These tanks have flat floors, outside stiffeners, 16-inch Springland sweep augers, (*brand name*) radar-type level indicators, but no grain temperature monitoring cables for now. A set of six Brock 50-hp centrifugal fans supply 1/5 cfm per bushel of aeration through in-floor ducting.

New storage also includes a 2.6-million-bushel Warrior temporary storage system. It consists of a 330-foot-diameter ring with Hanson 16-foot precast concrete walls and safety catwalk, ag lime floor, and a center fill tower equipped with four AIRLANCO 60-hp centrifugal fans that hold the tarp in place.

A 30,000-bph overhead Hi Roller enclosed belt conveyor carries grain out to the pile, which is emptied using a portable open belt conveyor. When *Grain Journal* visited in mid-April, the tarp had been removed for reclaiming the corn that had been stored there, which appeared to be very clean.

West Central also installed a pair of Rice Lake pit-type 80-foot truck scales, one for inbound traffic and one for outbound. Trucks are routed through the property using a CompuWeigh SmartTruck automation system. (*For more detail on the SmartTruck system, see page 56.*)

In addition to the scales, West Central installed two new 800-bushel mechanical receiving pits. These feed a pair of 20,000-bph GSI receiving legs outfitted with a single row of Maxi-Lift 20x8 gray CC-MAX elevator buckets mounted on a 22-inch belt.

The legs deposit grain into a Schlagel

6-hole rotary double distributor. From there, a set of 30,000-bph overhead Hi Roller enclosed belt conveyors take grain out to the new storage or to the temporary storage pile.

The new tanks empty onto 60,000-bph Hi Roller enclosed belt conveyors in above-ground tunnels. These carry grain back to existing handling equipment.

#### Ulen, MN

At the Ulen site, Walt Johnson installed two more 105-foot-diameter Brock tanks the same size and similarly equipped to the new Brock tanks at Beltrami.

Mueller says West Central would have added a third 105-foot tank, but space limitations held the diameter on the third tank to 78 feet. This smaller tank holds approximately 400,000 bushels and stands 93-1/2 feet tall at the eave and 113-1/2 feet tall at the peak.

The tank also has outside stiffeners, flat floor, Springland sweep auger, (brandname) level indicator, and no grain temperature cables. Like the other steel tanks built in 2017, this one is set up for 1/5 cfm per bushel of aeration utilizing a pair of 60-hp Brock centrifugal fans. All aeration fans installed at Ulen are equipped with silencers to help with noise in the in-town location.

Adjacent to the three new tanks is a new GSI 60,000-bph leg equipped with three rows of 16x8 Maxi-Lift gray CC-MAX elevator buckets mounted on a 50-inch belt.

At the top of the leg, a 6-hole Schlagel SwingSet distributor sends grain out to the new storage via a set of Hi Roller 30,000-bph enclosed belt conveyors or out to existing storage. The tanks empty onto another set of 60,000-bph above-ground Hi Rollers running back to the new leg.

Directly across Washington Avenue from the new storage, Greystone Construction constructed a flat storage building over an existing temporary storage bunker. The newly enclosed structure measures 292 feet wide by 465 feet long and is 98-1/2 feet tall at the peak.

The new building currently holds 3 million bushels utilizing an existing overhead conveyor that filled the original temporary pile and with the addition of more spouting will hold a planned 3.5 million bushels.

The upgraded flat storage has an asphalt floor and a set of 30 10-hp AIRLANCO axial aeration fans. The building is set up with doors to admit front-end loaders and semi-trucks for unloading.



*New flat storage building at Ulen, MN was constructed directly over an existing temporary storage pile. It currently can hold 3 million bushels and, with modifications, could hold 3.5 million.*

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